

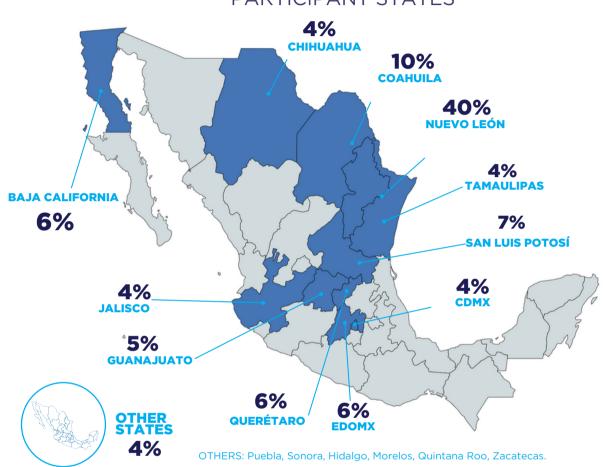


PARTICIPATING 190 **COMPANIES**

REPRESENTATIVENESS 335,170 **EMPLOYEES EMPLOYEES** **281,555 - 84% 53,615 - 16% HOURLY**

SALARY

MAIN PARTICIPANT STATES



MAIN SURVEYED INDUSTRIES









MANUFACTURING





COUNTRY OF ORIGIN

INVESTMENT IN COMPANY



MEXICO

U.S.A



JAPAN



CHINA

39%

34%

7%

4%



PRINCIPAL MENTIONED UNIONS



35% CTM (Confederación de Trabajadores de México)

21% FNSI (Federación de Sindicatos Independientes)

06% CROC (Confederación Revolucionaria de Obreros Campesinos)

19% No collective bargaining agreement has been signed.

17% OTHER

COLLECTIVE BARGAINING AGREEMENT

MONTH OF REVIEW-NEGOTIATION

41%

12%

28%

6%

APRIL

The 86% of surveyed companies will carry out the review/negotiation of the Collective Bargaining Agreement in the first four months of 2024. The 6% will do so in the following four months.

PERSONNEL STAFFING FOR 2024

INCREASE / MAINTAIN / DECREASE

52%

41%

07%

Of the participating companies will increase the number of workers for the next year 2024

Of the company will maintain the number of workers it currently has in its workforce

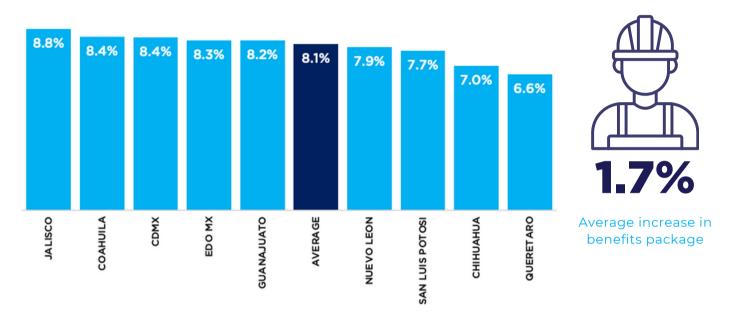
Among the participants, it is mentioned that there will be a decrease in the workforce.



SALARY & BENEFITS INCREASES **REST OF THE COUNTRY**

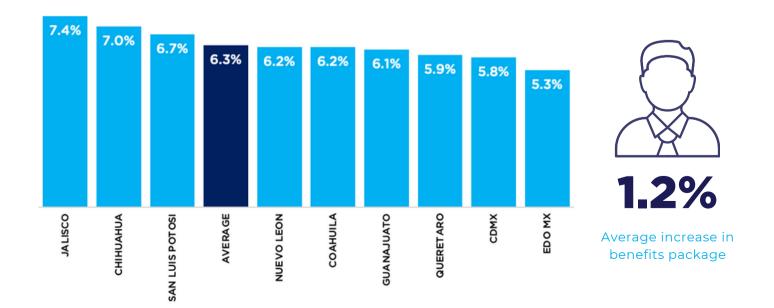
HOURLY POSITIONS

BY STATE



SALARY POSITIONS

BY STATE

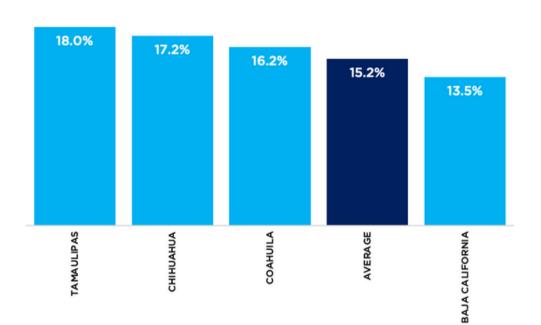




SALARY & BENEFITS INCREASES **NORTHERN BORDER FREE ZONE**

HOURLY POSITIONS

BY STATE



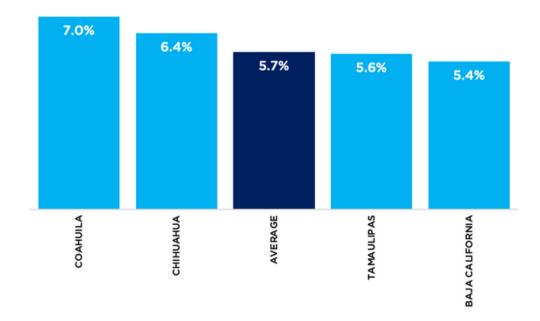


2.1%

Average increase in benefits package

SALARY POSITIONS

BY STATE





0.7%

Average increase in benefits package









Contact: